

INDIA CLARK

APPAREL
MERCHANTISER

CONTACT

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PROFILE

Detail-Oriented recent college graduate with a Bachelor of Science in Apparel Merchandising and 2.5+ years of work experience. Aiming to leverage the academic experience and proven knowledge of merchandising, fashion, and retail sales to successfully fill the role at your company. Frequently praised as focused by my peers, I can be relied upon to help your company achieve its goals.

SKILLS

- Task Prioritization
- Customer Service
- Interpersonal and Written Communication
- Detail Oriented
- Time Management
- MS Office Proficient
- Dedicated Team Player
- Reliable and Dependable
- Analytical
- Organization

EXPERIENCE

BARISTA

CHURCH OF THE HIGHLANDS | SEP 2019 - PRESENT

- Memorized official and off-menu preparations to serve all customer beverage desires.
- Restocked counter and customer areas to maintain adequate items levels for expected needs.
- Listened to customer desires and needs to recommend optimal products.
- Protected customers by regularly cleaning and sanitizing work areas and equipment.

MANAGEMENT INTERN

DILLARD'S | JUNE 2019 - AUG 2019

- Assessed, optimized and elevated operations to target current and expected demands.
- Extended existing customer relationships through extensive communication.
- Set up a goal to meet an overall sales goal that would benefit the company that I tracked throughout the internship.
- Teamed up with the women's sales manager to learn about their position in making sure each associate is reaching their sales goal.
- Designed and deployed new display ideas to improve accessibility to merchandise.
- Kept apprised of emerging trends and provided informative customer service to assist in product selection.

SALES ASSOCIATE

WRAPSODY BOUTIQUE OF AUBURN | AUG 2017 - APRIL 2019

- Arranged new merchandise with signage and appealing displays to encourage customer sales and move overstock items.
- Assisted customers by finding needed items and checking inventory for items at other locations.
- Stocked shelves and supplies and organized displays to focus customer attention on specific items.
- Performed floor moves, merchandising, display maintenance and housekeeping to keep sales areas well-stocked, organized and current.

EDUCATION

**BACHELOR OF SCIENCE, MAJOR IN APPAREL
MERCHANTISING, MINOR IN BUSINESS**

AUBURN UNIVERSITY | DEC 2019